



**LAO PEOPLE'S DEMOCRATIC REPUBLIC
PACE INDEPENDENCE DEMOCRACY UNITY PROSPERITY**

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Ministry of Public Works and Transport

**Request for Expressions of Interest November 15, 2024
Luang Prabang International Airport (LPIA) PPP Project**

1. The Government of the Lao People's Democratic Republic (the "**Government**") through the Ministry of Public Works and Transport (MPWT) is planning to carry out the operations, upgrade and expansion of the Luang Prabang International Airport ("**LPIA**") through a public-private partnership (PPP) (the "**Project**"). The Government has engaged the Transaction Advisory Services in Public Private Partnerships department of the International Finance Corporation (IFC) as its lead advisor to structure and implement the Project.
2. LPIA is one of Lao People's Democratic Republic's two international airports. It is located in the northern part of Laos, serving the city of Luang Prabang and the surrounding areas. It is situated about 4 km from the city which is an UNESCO Heritage Site and one of the major tourist destinations for Laos. LPIA is the second busiest airport in Laos and serves as an international hub connecting Bangkok, Chiang Mai, SiemReap, Vientiane and Phongsaly. The airport currently has a capacity of 1.5 million passengers per annum with its one terminal building, which houses both domestic and international flights. The airport underwent expansion work in 2013, when it was upgraded, and the runway extended to its present length. The Lao government has designated the tourism industry as one of the six key tasks of the ninth five-year (2021-2025) social development plan and is looking to support tourism growth by developing eco-friendly tourism and establishing infrastructure improvement strategies.
3. Sponsors interested in the Project are invited to send their expression of interest ("**Expression of Interest**") before or on **December 15, 2024**, by providing the following documents:
 - a cover letter expressly stating the interested sponsor's interest in the Project;
 - a short description of the interested sponsor and of its group of companies (if applicable) and its/their activities;
 - the interested sponsor's financial statements for the last three years;
 - a list of relevant certifications (e.g. ISO certifications);
 - a list of projects undertaken by the interested sponsor similar to the Project including the following details (maximum of five projects):
 - project name;
 - location;
 - project description;
 - role in the project (sponsor, contractor and/or operator); and

- total project cost and shareholding percentage, if any, in the project company by the interested sponsor;
 - for international sponsors, a brief description of their current presence and/or involvement in Lao People's Democratic Republic, if any (maximum one paragraph); and
 - name of contact person and contact details; and finally
 - a letter confirming the sponsor's name can be published by the Government on its website for having submitted its Expression of Interest.
4. Interested sponsors shall submit their expression of interest in electronic format by email at the following address:
- lpiaapp@mpwt.gov.la
- with copy to: LPIAPPP@ifc.org
5. This request for Expressions of Interest constitutes only an invitation to submit an Expression of Interest to participate in the Project. It does not constitute a solicitation to invest, or otherwise participate in, or pre-qualify for, the Project. For the avoidance of doubt, this Request for Expressions of Interest does not constitute a tendering launch as defined in article 29 of the Decree on Public Private Partnership No. 624/GOL dated 21 December 2020. The Government reserves the right not to proceed with any of the interested sponsors at its own discretion, and to invite additional interested sponsors to participate in subsequent stages for the Project.
6. Names of all interested entities responding to this Request for Expressions of Interest will be published and submitting sponsors agree to that publication.