



Lao People's Democratic Republic
Peace Independence Democracy Unity Prosperity

Ministry of Public Works and Transport
Department of Transport
Tel: 856-21-452393
Fax: 856-21-415563

No. 25863 /DOT
Vientiane, Date 21 Oct 2022

Invitation for Bids

Date of Invitation:	25 October 2022
Loan No. and Title:	EIB Credit No. 83156: Vientiane Sustainable Urban Transport Project (VSUTP)
Contract No. and Title:	VSUTP- ICB-EQ2-2022; Procurement of BRT E-Buses
Deadline for Submission of Bids:	7 December 2022 at 09:00 hours (Lao Time)

1. The Lao People's Democratic Republic (the "Borrower") has received financing from the European Investment Bank (EIB) in the form of a loan toward the cost of **Vientiane Sustainable Urban Transport Project (VSUTP)**. Part of this financing will be used for payments under the Contract named above.
2. The Department of Transport (DOT) of the Ministry of Public Work and Transport, (MPWT) Lao PDR (the "Employer") invites sealed bids from eligible bidders which meet the qualification criteria prescribed in Section 3 of the Bidding Documents for the **Procurement of BRT E-Buses** in Vientiane (the "Goods"). Details and specifications are provided in the specified in Section 6 (Schedule of Supply) of the Bidding Documents. Completion period is within Eighteen (18) months after award of contract. The Bid is for ONE complete Lot and related services.
3. International Competitive Bidding will be conducted in accordance with EIB's Single-Stage One- Envelope bidding procedure and is open to all Bidders as described in the Bidding Document.
4. Only eligible Bidders with the following key qualifications should participate in this bidding (Bidder shall furnish documentary evidence demonstrating that it meets the experience and financial requirements, which include):
 1. Contractual Experience: The Bidder has satisfactorily completed at least three (3) contracts as the main supplier for supply of similar goods in the preceding five (5) years of each not less than: USD 13.8 Million;
 2. Average Annual Turnover: The Bidder has a minimum average annual turnover of: USD 34.5 Million; calculated as total payments received by the Bidder for contracts completed or under execution over the last five (5) years;
 3. The Bidder has availability of or access to liquid assets, lines of credit, and other finances sufficient to meet cash flow requirement, which is: USD 17.2 million;

4. That, in the case of a Bidder not doing business within Lao PDR, the Bidder is, or will be (if awarded the contract), establish in Lao PDR and be able to carry out the Supplier's warranty, maintenance, repair, and spare parts stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

The qualification criteria are more completely described in the Bidding Document.

5. Interested eligible Bidders may obtain further information and inspect the Bidding Documents at the address given below from 8:00 hours to 17:00 hours; Monday to Friday:

Attention : **Dr. Bounta ONNAVONG - Director General,
Department of Transport, Ministry of Public Works
and Transport**

Address : Lane Xang Avenue, Phonexay Village, Xaysetha
District

Floor/Room number : First Floor of Ministry of Public Works and Transport
Building

City : Vientiane

ZIP code : N/A

Country : Lao PDR

Telephone : **+856-21-415563**

E-mail : bounta_ov@yahoo.com

6. The Bidding document in English Language may be purchased by interested Bidders upon the submission of a written application to the address given above and upon payment of a nonrefundable fee of US Dollars Two Hundred (USD 200). The method of payment will be cash. The hard copy of the document will be collected from the address given above.

7. Bids must be delivered to the above address indicated, at or before 09.00 hours on 1 December 2022. Electronic bidding will not be permitted. Late bids will be rejected. Bids will subsequently be opened in public at 09:00 hours in the presence of the Bidders' representatives and anyone who choose to attend in person at the above address.

8. All bids must be accompanied by a Bid Security in the amount specified in the Bidding Document.

9. The Purchaser will not be responsible for any cost or expense incurred by Bidders in connection with the preparation or delivery of bids.

10. When comparing bids, Domestic Preference Scheme will not be applied in accordance with the provisions stipulated in the Bidding Document. 25

Sincerely yours,

Deputy Director General



Bounyavath NIRAXAY