



Lao People's Democratic Republic  
Peace Independence Democracy Unity Prosperity

Ministry of Public Works and Transport  
Department of Transport  
Tel: 856-21-452393  
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No. 25887/DOT  
Vientiane, Date 21 Oct 2022

### Invitation for Bids

<b>Date of Invitation:</b>	<b>21 October 2022</b>
<b>Loan No. and Title:</b>	ADB Loan No. 3250-LAO (SF): Vientiane Sustainable Urban Transport Project (VSUTP)
<b>Contract No. and Title:</b>	<b>VSUTP- ICB-EQ5-2022; Supply and Installation of Automatic Fare Collection (AFC) System for the Vientiane BRT</b>
<b>Deadline for Submission of Bids:</b>	<b>5 December 2022 at 10:00 hours (Lao Time)</b>

1. The Lao People's Democratic Republic (the "Borrower") has received financing from the Asian Development Bank (ADB) in the form of a loan toward the cost of **Vientiane Sustainable Urban Transport Project (VSUTP)**. Part of this financing will be used for payments under the Contract named above. Bidding is open to Bidders from eligible source countries of ADB.

2. The Department of Transport (DOT) of the Ministry of Public Work and Transport, (MPWT) Lao PDR (the "Employer") invites sealed bids from eligible bidders which meet the qualification criteria prescribed in Section 3 of the Bidding Documents for the **Supply and Installation of Automatic Fare Collection (AFC) System for the Vientiane BRT** in Vientiane (the "Goods"). Details and specifications are provided in the specified in Section 6 (Schedule of Supply) of the Bidding Documents. Completion period is within two (2) years from the date of approval of the system by the Employer. The Bid is for ONE complete Lot and for the related services.

3. International Competitive Bidding will be conducted in accordance with ADB's Single-Stage One-Envelope bidding procedure and is open to all Bidders from eligible countries as described in the Bidding Document.

4. Only eligible Bidders with the following key qualifications should participate in this bidding (Bidder shall furnish documentary evidence demonstrating that it meets the experience and financial requirements, which include):

- a) Contractual Experience: The Bidder has satisfactorily completed at least three (3) contracts as the main supplier and installer of similar systems in the preceding five (5) years of not less than: USD 0.97 million; 22

- b) Average Annual Turnover: The Bidder has a minimum average annual turnover of: USD 2.4 million; calculated as total payments received by the Bidder for contracts completed or under execution over the last five (5) years;
- c) The Bidder has availability of or access to liquid assets, lines of credit, and other finances sufficient to meet cash flow requirement, which is: USD 1.2 million;
- d) That, in the case of a Bidder not doing business within Lao PDR, the Bidder is, or will be (if awarded the contract), establish in Lao PDR and be able to carry out the Supplier's warranty, maintenance, repair, and spare parts stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

The qualification criteria are more completely described in the Bidding Document.

5. Interested eligible Bidders may obtain further information and inspect the Bidding Documents at the address given below from 8:00 hours to 17:00 hours; Monday to Friday:

Attention	:	<b>Dr. Bounta ONNAVONG - Director General, Department of Transport, Ministry of Public Works and Transport</b>
Address	:	Lane Xang Avenue, Phonexay Village, Xaysetha District
Floor/Room number	:	First Floor of Ministry of Public Works and Transport Building
City	:	Vientiane
ZIP code	:	N/A
Country	:	Lao PDR
Telephone	:	<b>+856-21-415563</b>
E-mail	:	<b><a href="mailto:bounta_ov@yahoo.com">bounta_ov@yahoo.com</a></b>

6. The Bidding document in English Language may be purchased by interested Bidders upon the submission of a written application to the address given above and upon payment of a nonrefundable fee of US Dollars Two Hundred (USD 200). The method of payment will be cash. The hard copy of the document will be collected from the address given above.

7. Bids must be delivered to the above address indicated, at or before 10.00 hours on **5 December 2022**. Electronic bidding will not be permitted. Late bids will be rejected. Bids will subsequently be opened in public at 10:00 hours in the presence of the Bidders' representatives and anyone who choose to attend in person at the above address.

8. All bids must be accompanied by a Bid Security in the amount specified in the Bidding Document.

9. The Purchaser will not be responsible for any cost or expense incurred by Bidders in connection with the preparation or delivery of bids.

10. When comparing bids, ADB's Domestic Preference Scheme will not be applied in accordance with the provisions stipulated in the Bidding Document.

Sincerely yours, <sup>20</sup>

Deputy Director General



**Bounyavath NIRAXAY**