



Lao People's Democratic Republic
Peace Independence Democracy Unity Prosperity



Ministry of Public Works and Transport
Department of Roads

No.: 17803 /DoR

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NR13N Market Sounding and Request for Information

To Whom It May Concern

The Department of Roads in the Ministry of Public Works and Transport of Lao PDR, with support from World Bank, is preparing a project for the improvement and maintenance of critical northern sections of National Road 13. This is the most important highway in Lao PDR, connecting with China in the North and Cambodia in the South. The proposed project covers a crucial 58 km northern stretch (NR13N) from Vientiane to Phonhong (Kms 12-70), serving high traffic volumes.

The Department of Roads is looking to expand the role of the private sector on NR13N from the simple execution of works to also include the management and maintenance of road assets over the longer term. NR13N will use an Output- and Performance-Based Road Contract (OPBRC) approach with an initial 3-year estimated construction period for upgrading and rehabilitation work on the road, followed by 10 years of operation and maintenance. That is, there would be a single contract for 13 years, covering both construction and operations and maintenance. The procurement of the contract for NR13N will be carried out in accordance with international competitive approaches based on World Bank Procurement Regulations. Procurement documents are expected to be issued in late 2017.

Before any bidding process and as part of the preparations for NR13N, the Department of Roads is seeking feedback and information from potentially interested private sector stakeholders on a range of issues around the project. We specifically seek the views of potential bidders for NR13N. The Market Sounding and Request for Information which follows this letter gives a fuller outline of the project and the envisaged role for the private sector through the OPBRC approach. The Market Sounding and Request for Information also raises commercial, contractual and financial issues related to such an approach for NR13N, on which your responses will be closely considered. All responses will be confidential but some non-attributed elements of the feedback may be incorporated into the project.

I would greatly appreciate your responses to this NR13N Market Sounding and Request for Information by September 6, 2017. Please send your response, as well as any questions you may have, to:

Mr Latsamy Aliyavongsing
NR13N Project Manager
Ministry of Public Works and Transport, Lao PDR
E-mail: sithasali@gmail.com

Regards



Mr Pheng Douangngeun
Director General
Department of Roads, Lao PDR